

Message Text

UNCLASSIFIED

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41

ACTION NEA-10

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R 191430Z SEP 76
FM AMEMBASSY JIDDA
TO USDOC WASHDC
INFO SECSTATE WASHDC 5896

UNCLAS JIDDA 6325

E.O. 11652: N/A

TAGS: BEXP, BENC, SA

SUBJ: SOLID WASTE DISPOSAL CONTRACT FOR JIDDA MUNICIPALITY

REF: USDOC 15688

1. \$125/220 MILLION ESTIMATE FOR JIDDA IS CORRECT. \$30 MILLION ESTIMATE FOR JIDDA (REF JIDDA 3230) WAS BASED ON ONE YEAR CONTRACT. LARGER FIGURE (A-90) IS FOR LONG-TERM CONTRACT, POSSIBLY FIVE YEARS.

2. AS AN EXAMPLE, WASTE MANAGEMENT INC. OF OAK BROOK, ILLINOIS, IN PARTNERSHIP WITH UK FIRM RECENTLY CONCLUDED FOUR-YEAR RIYADH WASTE DISPOSAL CONTRACT FOR ABOUT \$200 MILLION. NEGOTIATIONS TOOK A YEAR. PROJEC STARTED AS A TENDER WITH SR ONE BILLION ESTIMATE, BUT ENDED UP IN PROLONGED COMPETITION BETWEEN US AND FRENCH FIRM, ENDING FINALLY IN DIRECT CONTRACT.

3. AS YET, THERE ARE NO DEADLINES AND NO FORMAL TENDERS. WE UNDERSTAND THAT PREQUALIFIED FIRMS WILL BE INVITED TO SUBMIT OFFERS.

4. RE PARA 4 REFTTEL, WE SUGGEST WEST COAST FIRE SERVICES SEND PREQUALIFICATIONS AS SPECIFIED IN A-90. AL DAHIAAN FIRM HAS NO PHONE YET AND OUR WRITTEN FOLLOW-UP INQUIRIES PRIOR TO AND AFTER RECEIPT REFTTEL REMAIN UNANSWERED. FSL WHO SUBMITTED BTIO RE AL DAHIAAN, M.A. MANNAN, WILL BE IN WASHINGTON PARTICIPATING IN UNCLASSIFIED

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TRAINING PROGRAM OCTOBER 3, AND CAN PROVIDE FURTHER

DETAILS.

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Message Attributes

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Disposition Approved on Date:
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Disposition Event:
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